

# Impacting communities for good.

Specialized technology and advisory solutions for society's most mission-critical challenges.











# SPECIALIZED solutions

# to address mission-critical problems that live at the top of our client's leadership agenda.

At MGT, we are trusted advisors driven by social impact. Our technology and advisory solutions help clients improve the lives of the people they serve through long-term, reliable partnerships and meaningful work. We attract and retain the best people to help our clients achieve extraordinary results.

- A. Trey Traviesa Chief Executive Officer | MGT



# 50 years of community IMPACT and performance.

2024 marks the 50th anniversary of MGT's founding. W began with a mission to enhance the effectiveness of public service professionals, particularly in schools and public agencies, to better serve their local communities. Today, MGT is a nationally recognized expert leader in

# **OUR PILLARS:**

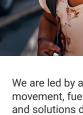
# People





We believe in the power of connecting people and ideas to solve mission-critical, complex challenges to foster a trusted partnership with clients...for life.







Scan to watch

/e	data-driven strategy, implementation, organizational
	performance, fiscal and resource efficiency, IT

- infrastructure management, and cybersecurity -
- impacting all aspects of education, state and local government, and enterprise – for good.

## **Purpose**

We are led by a transformative movement, fueled by people, innovation, and solutions designed to provide enduring opportunities for individual prosperity and community well-being.

## Performance



We partner with clients to advance learning outcomes, manage technology networks, reduce operational costs, improve workflows, and provide resilient IT infrastructure.



## **EDUCATION**

We help solve the critical challenges facing EDUCATION—academically, organizationally, fiscally, and culturally.

### PreK-12 EDUCATION

# Your why is our why.

At the heart of MGT's mission lies an unwavering belief that every child deserves a high-guality education - one that nurtures their growth, fuels their passion for learning, and unlocks their extraordinary potential to excel.

As education leaders, we make an impact in the early years of childhood development, when young minds are naturally open to discovery and information, and they are absorbing new and vast experiences.

When we create optimal teaching and learning environments that combine hands-on classroom knowledge with technology and data-driven solutions, we can address the needs of each child.

We co-create implementable action plans unique to each client. They are practical and reliable, based on proven research and a holistic understanding of a district or school's long-term programmatic needs, goals, and mission.



## **EDUCATION EXPERTISE:**

Nationally recognized, locally focused.

#### Technology & Implementation

- Managed Services
- Network Infrastructure
- Physical Security
- Cloud & Data
- Cybersecurity

#### Academic Improvement

- Instruction & Learning
- Instructional Tools
- Science of Reading
- Transformation Management
- External Management

#### Strategy, Planning & Implementation

 Data Analytics & Strategy (e.g. Enrollment & Demographics)

- IT Strategy & Cyber PMO
- Facilities Management Solutions
- Market & Student Housing Studies

#### People & Organization

- Leadership Strategy
- School Culture & Climate
- Executive Recruiting & Staffing
- Administrator & Teacher Coaching



Positively impacted through our turnaround work at failing schools.



### **HIGHER EDUCATION**

# Institutional resilience and digital transformation.

Our nation's colleges and universities are under tremendous challenges with enrollment, rising costs, unstable funding sources, and data privacy to name a few.

We have an experienced team to help clients develop institutional resilience and digital transformation to weather the storm of uncertainty. From addressing staffing issues and navigating cultural needs to assessing academic programs and technology solutions, we help align a college to its community and workforce needs.

At MGT, student success is our priority. We know the strategy we develop today must be backed by data, easy to implement, and able to deliver measurable results over the long-haul. We've set our eyes on equipping the next generation with the knowledge and tools they need to succeed and prosper.

# Empowering students to excel beyond expectations.

# 3,500 **Projects**

Completed with educational institutions for PreK-12 and higher education.

# 16% **Academic Scores**

The increase in scores for several underperforming schools for a district in Florida.



Through STRATEGIC PARTNERSHIPS, we help organizations transform, maximize, and **secure operations** through proven data analytics and hands-on experience.

# STATE & LOCAL GOVERNMENT A team of trusted advisors with rich histories.

Governments want to achieve the impossible in an age of diminishing budgets and talent shortages. MGT optimizes state and local government operations to reduce costs, increase revenues, protect IT networks, boost efficiency, and improve community services.

Leveraging a deep understanding of local dynamics with a national perspective, our team offers comprehensive performance improvement services ranging from strategic planning and policy development to program evaluation, fiscal optimization, and resource capacity building. To support digital transformation and efficient delivery of community services, we offer IT infrastructure, cybersecurity, and physical security solutions tailored to your unique challenges.

As a performance leader, we stand alongside our clients to tackle the tough issues, optimize public services, and spur economic growth.

## **STATE & LOCAL GOVERNMENT EXPERTISE:**

#### Nationally recognized, locally focused.

#### Cybersecurity & Resilience

- Consulting & Assessments
   Security Preparedness
- and Assessments

  Recovery & Response (managed services)
- Technology Solutions

#### IT Infrastructure & Digital

- Professional Services (project management)
   Technology Solutions (hardware & software implementation)
- Managed Services

# People & Organization • Executive Search

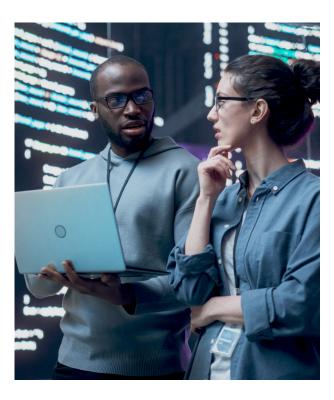
- Temporary & Permanent Staffing
- Classification & Compensation Studies
- Human Captial Solutions
- Human Suprial Solutions

### Strategy, Planning & Implementation

- Leadership Strategy
  Organizational Design
  Data Analytics
- Disparity Studies

#### Fiscal Solutions & Support

- Cost Allocation Plans (CAPs)
- User Fee Studies
- Management Studies
- Indirect Cost Rate
   Proposals



## **EXPERTISE FOR INDUSTRIES:**

IT Infrastructure & Digital • Cybersecurity & Resilience • Executive Search & Staffing Leadership Strategy • Organizational Planning • Data Analytics & Implementation

## CASE STUDY:

## **Bloomberg** Philanthropies

MGT analyzed the effectiveness of its Summer Boost education program.

# ENTERPRISE AND CRITICAL INDUSTRIES (INFRASTRUCTURE, HEALTHCARE, FINANCE):

# Shaping and strengthening enterprises for the future.

Many enterprises and critical organizations are under pressure from community, economic, and global events. These organizations face increasingly complex and stressful challenges, forcing leaders to make impossible choices at the expense of quality, safety, and security.

As the problems grow, their reach and impact expand, making the issues ever more urgent to solve.

That's where MGT comes in. As a performance leader, we stand alongside our clients to tackle the tough issues, from IT infrastructure and cybersecurity to staffing and budgetary constraints. Our solutions give our clients execution power, positive momentum, and long-lasting sustainability.

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With solutions to improve their math and language skills.

# 8 ---- Cities Across New York State

Enhancing learning opportunities for low-income students.



MGT took the time to UNDERSTAND OUR NEEDS and even worked with me after hours to find the best **long-term solution** for us. From the start, MGT emphasized a desire to not just be a vendor, but instead a partner in it for the long haul **dedicated to impact**.

- Ashley Bowman, Business Manager, Regional Fare Systems, Sound Transit

View all stories

# PreK-12 / HIGHER ED **Education – Putting students first.**



Los Angeles Unified School District, California MGT assists the 2nd largest school district in a cyberattack recovery to protect its 600,000 students and 65,000 staff.

### **Beaufort County Schools, South Carolina**

Partnered with one of the largest employers in the county to reorganize/realign departments and staff to optimize performance and prepare for expected growth.

## Anne Arundel County Public Schools, Maryland

Provided solutions to strengthen cybersecurity and bolster safety, security, and resiliency.

### **HBCU Tuskegee University, Alabama**

Improved the organization's network performance and cybersecurity to better serve its 2,800 students and 300 employees.



### **Texas State University**

Conducted market and financial feasibility reviews for the campus housing system to increase efficiency and improve the student experience.

#### **Texas A&M University**

MGT's operational and organizational reviews improved efficiency and effectiveness.

# **STATE & LOCAL GOVERNMENT Government – Activating communities for growth.**





# ENTERPRISE AND CRITICAL INFRASTRUCTURE **Enterprise – Securing what matters most.**



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#### **Utah State Board of Education**

Helping improve literacy statewide, supporting Utah's goal of 70% of 3<sup>rd</sup> grade students reading on grade level by 2027.

#### City of Nashville, Tennessee

Worked with the planning department to help streamline the permitting process to capture \$1.2M in lost revenue.

### City of Charlottesville, Virginia

Studied disparity in the city and Albemarle County's criminal justice system and crafted action plans to address.

### City of Cudahy, California

Conducted classification and compensation study to help the city solve its talent retention and recruiting pipeline process.

### **Rhode Island Airport Corporation**

MGT is helping the first U.S. state-owned airport proactively defend against cyberattacks.

### Children's of Alabama

Technology solutions ensure this hospital continues to treat 90% of children with cancer and blood disorders in Alabama.



# Making a difference in people's lives and communities – for over 50 years.

# MGT has grown exponentially, tackling TOUGH CHALLENGES at scale.

We've done this by attracting and retaining world-class, talented experts and organizations, expanding our capabilities to help clients **SOLVE** the most

2021 Acquisitions of Cira Infotech,

and Eric Hall & Associates

1975 MGT is founded

2016-2018 Expansion of MGT's education transformation and technology solutions

1975-2015 10,000+ projects completed for education, state & local government

2019-2020 Trivest Partners private equity investment; MGT's IRIS nonprofit created

2022 Acquisitions of Kitamba, Davis Demographics, Layer 3 Communications, and Ed Direction



**MGT TODAY:** 

# 30,000 ----**Client Engagements**

Our team has executed across the country and abroad.

# 915 **Team Members**

Including 350+ certified engineers with hands-on experience.



Positively impacted in PreK-12 and higher education.

# Moving forward into tomorrow.

Through our proven innovative technology and managed services and strategic advisory solutions, we continue to turn around failing schools, unlock revenue streams, and spur economic growth in communities across the country.

At the heart of MGT is the idea that together we can create measurable, lasting social impact and improve the quality of people's lives..for good.

**MISSION-CRITICAL** challenges their leaders face daily. We offer the execution power that creates positive momentum and enables longterm sustainability and organizational resilience.

# 2023-2024

The Vistria Group private equity investment; Acquisitions of Step by Step Learning, GovHR, AMS.NET and Cicero





# Speak with a trusted advisor today: (888) 302-0899

mgt.us



MGT is a portfolio company of The Vistria Group.